

UPCOMING CLASSES

Building Officials Association of Mississippi presents

2006 Residential Electrical Code Class

February 7th & 8th 2011

8am to 4pm

WL Runnells Industrial Park- Hattiesburg, MS

Cost: \$25.00

2006 Residential Framing Class

February 9th & 10th 2011

8am to 4pm

WL Runnells Industrial Park- Hattiesburg, MS

Cost: \$25.00

For more information call Susan at (228) 469-0004 or to register, visit www.carrigeconsulting.com.

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HOME BUILDERS NEWS

February 2011

GENERAL MEMBERSHIP MEETING

Join us for the General Membership Meeting Tuesday, February 8th from 6pm to 8pm at the Courtyard Marriott Beachfront on Hwy 90 in Gulfport. This meeting is sponsored by *New Look Floors and Granite*.

BUILDER LUNCH AND LEARN

Attention Builders!!! Since OSHA has heightened its presence along the Coast, come find out what inspectors are looking for on job sites! Find out about fines and fees, and so much more!

Builder Lunch and Learn
Tuesday, February 15th
11:30am to 1:30pm
Cost: \$20.00
Lunch included
RSVP by Friday, Feb. 11th.

Courtney Bohannon with OSHA will be the presenter.

24TH ANNUAL HOME AND GARDEN SHOW

Get your business and product in front of THOUSANDS of consumers who are ready to renovate, decorate and shop at one of the most highly anticipated events on the Coast!

Want to be a **Sponsor**? GREAT SPONSORSHIP OPPORTUNITIES ARE AVAILABLE!!! Just contact the HBAMC office and we'll get you the sponsorship to fit your needs!!! As a sponsor you'll be involved in a **HIGHLY AGGRESSIVE** media campaign!!!

24th Annual Home and Garden Show
April 2-3, 2011
Coast Coliseum Convention Center
Contact the Home Builders office to reserve your booth **TODAY!!!**

The Home and Garden Show is an easy, **LOW COST** way to advertise directly to **YOUR** target audience!

PARADE OF HOMES

BUILDERS get ready to shine!!!

2011 Parade of Homes
April 9-10
Across the Coast

We're excited to offer Builders the opportunity to showcase homes at the 2011 Parade AND at the 24th Annual Home and Garden Show! That's right, you can meet face-to-face with potential clients and leads one weekend, and then show off

your work first-hand the next!!! It's a GREAT way to get your spend your marketing dollars. Contact the HBAMC office TODAY!

Don't forget, we LOVE to have Builders in the Home and Garden Show, so if you want to be a Vendor or Sponsor without being in the Parade of Homes, contact the office and we'll get you set up!!!

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PRESIDENT'S MESSAGE

DON ALFONSO



Here I am in the middle of the Orlando Convention Center- the International Builders Show. You sent me here to keep my eyes and ears open for new stuff and I need more of both! This is where the bells and whistles are born. Every kind of window, door, trim, truck, appliance, tool... you get the idea. Exhibitors from all over the world with new stuff, better stuff- just like Snapple!

O- there goes Goofy! No, wait that was just an OSHA guy. Sure wish we had something like this on the Coast. Oh, but we do! It starts April 2-3 and it's our Home and Garden Show. We have just as innovative vendors that have products and

services they need the consuming public on the Coast to know about- and the cost of a booth is just a drop in the bucket for the chance to get the word out.

Now back to the show here in Orlando. I have to go to a National Home Builders Board meeting in just a minute- haven't slept much- this might be a good chance.

Don Alfonso, President

P.S- Thanks to everyone who helped with the Installation program. It was a very memorable event.

NEW MEMBER ADVANTAGE OFFER!!!

LOWE'S 2% DISCOUNT BENEFIT FOR NAHB MEMBERS

Limited Time Offer! Valid until 12/7/11

Earn a 2% discount* on purchases made with your Lowe's Accounts Receivable when you confirm your Home Builders Association membership on LoweForPros.com.

Plus, get free delivery on purchases of \$500 or more now through 12/7/11.

For online orders use one of these promo codes when you checkout on Lowe.com to receive free shipping on purchases over \$500. Promo codes vary by location and address type:

For standard, U.S. addresses,
use promo code **NAHBDEL**

For P.O. Box addresses,
use promo code **NAHBDELPO**

For in store orders, visit the commercial sales desk and identify yourself as a Home Builders Association member and mention that you'd like to receive the free shipping on orders of \$500 or more.

*Offer valid now through 12/7/2011. To be eligible for the 2% discount, you must register your NAHB membership by 11/1/2011 and make a purchase with your Lowe's Accounts Receivable by 12/7/2011. Allow one to two complete billing cycles for your registration to be processed and for your discount to appear on your billing statement. Offer and discount provided by Lowe's, and not GE Money Bank. Excludes Lowe's Business Account Card, Lowe's Consumer Credit Card, Lowe's Project Card, Lowe's Visa Accounts, Lowe's Business Rewards from American Express Card and all Lowe's Canada Credit projects. Offer not valid on purchases made prior to registering NAHB membership at LoweForPros.com.

Call 877-435-2440 for questions about this program. All purchases subject to credit approval.

SNAPSHOTS

Installation Night - Tuesday, January 4th - Great Southern Club



2010 President Chris Loveless gives his farewell speech to the membership.



HBAM Region 5 Vice President Greg Smith swears in Associate Vice President Jim Hardaman.



Mr. Smith swears in Secretary/Treasurer Jeremy Pierpont.



Mr. Smith swears in Vice President Clay Easterling



Honorable Jerry O. Terry swears in 2011 President Don Alfonso



President Alfonso addresses the HBAMC membership.

SPIRIT OF MEMBERSHIP AWARD WINNERS

From December 10, 2010 through January 10, 2011 Bonded Builders Warranty Group offered the Spirit of Membership Award to ANY member who brought in a new member to HBAMC. Congratulations to the following members for receiving this award, as well as a \$35 Wal-Mart Gift Card!!!

John Barnes
Barnes Heating & Air

Steve Braun
Bailey Lumber & Supply

Chris Loveless
Cherry Bark Builders

Kevin Taylor
Plum Homes, Inc.

Thank you for your commitment to the Home Builders Association MS Coast!!!

NAHB SPIKE CLUB

The NAHB Spike Club recognizes and awards members for recruiting and retaining memberships.

Life Spikes- 100+

836.0 Jim Lewis
680.5 Mark Mohler
399.5 Charlie Gant
366.5 Clay Easterling
345.5 Ricky Wilkinson
328.0 Millard F. Carter III
290.0 John Ruble
261.0 Kevin Taylor
206.5 Mike Fearn
202.5 Betsy Ashman
202.0 Woody Bailey
201.0 Dan Blanchard
191.5 Don Halle

187.0 Carl Hamilton
181.5 Steve Covington
155.5 Joan Cravens
140.0 Duncan Noble
119.5 Butch Williamson
112.25 Vonnie L. Ladner
110.0 Jeff Riopelle
109.5 Art Young
100.0 Wayne O'Neal

Life Spikes- 75+

97.5 Roy Mattina, Jr.
93.0 Marshall Holyfield
91.5 Fred R. Schwan

Life Spikes- 50+

74.0 David Treutel, Jr.
67.5 Dalton McGuire, Jr.
66.0 Ron Barnes
63.5 Chris Loveless
63.0 Greg Smith
61.5 Ronald Myrick

Life Spikes- 25+

41.0 Larry Mitrenga
33.0 Paul Wyrosdick
33.0 Gwyn Diaz
31.5 Randy Brownlee
29.5 Bill Briscoe

29.5 Stephen Shivers
28.0 Jeremy Pierpont

Spike Members

22.5 Steve Braun
22.0 Ruby Pope
22.0 John Barnes
19.0 Terry Cutrer
14.0 Mike Cooper
9.5 Don Alfonso
8.0 Tim Callahan
7.0 Amber McCue

2011 BOARD OF DIRECTORS

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CALENDAR OF EVENTS

FEBRUARY

- 1** Noon HBAMC Board of Directors Meeting
- 7-8** 2006 Residential Electrical Code Class
- 8** 6pm to 8pm February General Membership Meeting
- 9-10** 2006 Residential Framing Class
- 10** HBAM Winter Board of Directors Meeting
- 15** 11:30-1:30 Builder Lunch and Learn

MARCH*

- 1** Noon HBAMC Board of Directors Meeting
- 8** Office Closed for Mardi Gras

*There is no General Membership Meeting in March.



Coastal American Insurance Company was founded by citizens of Mississippi and is designed to address pricing and coverage issues for Mississippi Gulf Coast homeowners.

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- Age of Roof Discount
- Flood Companion Discount
- BCEGS and Windstorm Loss Mitigation Discounts

Interested in more information or a quote?

Please contact us:
1-877-303-1505

A MESSAGE FROM HBAM



Greetings from the Home Builders Association of Mississippi. One of the primary benefits offered to our members from our Association is the 3 in 1 membership. With your dues, membership in the local, state, and national association is included. There are a number of benefits that we offer from the state association, but I believe the most important is our action at the capitol. When the Mississippi legislature convenes this time of year, we are your voice at the state capitol.

As a major business organization, we have found that nothing can affect the housing industry more than legislative or regulatory action. The AGC used to have a saying "Get into politics or get out of business." There is a lot of truth in that statement, and that is why it is critical to have representation at the State capitol.

Through the years, HBAM has been very fortunate to have some significant legislative victories, but our success depends on the strength of our local associations. The relationship that our local associations have with their state Representatives and Senators is critical. Simply put, it is much easier to communicate with legislators in Jackson when they are called friends back home.

Literally thousands of bills are introduced each year, and many of them affect the housing industry. Some of the bills HBAM will ask to be introduced on behalf of

the industry, and other bills that are introduced are found to be detrimental to our industry. Because of our legislative efforts we have:

- The New Home Warranty Act
- Home Builder Licensing
- A General Liability Disclosure Law
- The 7,500 sq. ft. exemption for residential licensed home builders
- The ability to place arbitration in contracts
- The protection to fire an employee that has filed a workers' compensation claim
- Mold and mold damage protection
- Tort Reform
- Prevented impact fee legislation from becoming law
- Representation on the Mississippi Building Code Board
- Home inspectors are required to be licensed and licensed home builders to inspect new homes

The vision statement of our State Association is to "Build a Better Mississippi". In partnership with the local association and the Mississippi legislature we are able to "Build a Better Mississippi" by promoting, advancing, and protecting the housing industry.

Marty Milstead,
Executive Vice President, Home Builders Association Mississippi

SNAPSHOTS

Legislative Day (Leadership Connection)- January 5th- MS State Capitol, Jackson

Three years ago, the Home Builders Association of Mississippi started the Leadership Connection where Presidents, Executive Officers and other leaders from around the state meet to visit the state capitol and to have workshops aimed at building stronger local associations.



Lt. Governor Phil Bryant welcomes the Leadership Connection attendees to the state capitol.

State Senator Billy Hewes (Gulfport) meets with the Leadership Connection group.



The 2011 Leadership Connection attendees on the steps inside the rotunda of the Mississippi state capitol building.

RICHARD MATTIACE
rmattiace@lemonmohler.com

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NATION'S BUILDING NEWS

FDIC HOTLINE FROM NAHB

To help small business firms address their difficulties in obtaining credit, the Federal Deposit Insurance Corporation (FDIC) has announced the creation of a new hotline and website that enable small business owners – including builders – to register specific issues or problems they may be having with credit availability. This is an excellent opportunity for Home Builders' members to weigh in directly with the FDIC to discuss any business constraints they are facing due to the scarcity of credit for housing.

Members can call 866-924-NAHB (866-924-6242), which will patch you through to the FDIC's hotline, where you can discuss your specific situation. Callers should be aware that they will be talking to a live FDIC representative, so **have all relevant information at hand**. Operating hours are 7 a.m. to 7 p.m., CST, Monday through Friday.

Members can also provide more details by accessing the dedicated FDIC website at www.fdic.gov/smallbusiness and using the Business Assistance Form at the bottom of

the page. This allows you to fill in information and provide details about lending or credit problems you are having with a specific bank or lending institution.

Any home builder, developer or associate who is unable to obtain financing, is having a hard time with an outstanding AD&C loan or feels that they have been treated unfairly by their lending institution should alert the FDIC either through the hotline or the FDIC website.

Strong member participation is vital to raise greater awareness of the AD&C credit problems builders are facing and to find constructive solutions that will restore the flow of credit to our industry. HBAMC urges any of our members who are experiencing credit problems to contact the FDIC today!

DO BUSINESS WITH A MEMBER

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Michael Fritz Development, LLC

Melissa Krol
BancorpSouth

Herschel Dubuisson
Dubuisson Electric

Mark Orgler
Schwartz, Orgler & Jordan, PLLC

Bradley Holland
Brad Holland Construction

Jim Lewis

Jonathan Toche
Toche Construction

Richard Copponex
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Charles Johnson
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WELCOME NEW MEMBERS

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Gulfport MS 39506
(228) 343-3240
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